

Membership Application

Massachusetts Association
of Insurance Agents



Membership in MAIA is open to independent, licensed insurance agencies doing business as individuals, partnerships, corporations or other forms of business organizations operating within and subscribing to the principles, aims and objectives of the American Agency System or required to do business with a non-agency company under a state-created insurance program.

General Information:

Owner Principal(s)

Name: * _____ Email: _____ Birth Year: _____ Gender: ☐ M ☐ F ☐ Prefer not to say

Name: _____ Email: _____ Birth Year: _____ Gender: ☐ M ☐ F ☐ Prefer not to say

Name: _____ Email: _____ Birth Year: _____ Gender: ☐ M ☐ F ☐ Prefer not to say

(If more than three people, please attach a separate sheet with information for the others)

Primary Contact: (If different than principal) *If more than one principal, the first principal listed will be considered primary.

Name: _____ Email: _____

Address:

Agency Name: _____

Mailing Address: _____

Premise Address (if different): _____

City / State / Zip: _____

Phone: _____ Fax: _____ Website: _____

2026 MAIA Membership Dues Schedule (effective 10/1/2025)

Dues for MAIA are based on the number of personnel working for your agency at all locations. Please select the appropriate dues category for your agency.

- | | |
|--|---|
| <input type="checkbox"/> 1-2 Employees.....\$659 | <input type="checkbox"/> 31-40 Employees.....\$4,151 |
| <input type="checkbox"/> 3-5 Employees.....\$777 | <input type="checkbox"/> 41-70 Employees.....\$4,427 |
| <input type="checkbox"/> 6-7 Employees.....\$941 | <input type="checkbox"/> 71-100 Employees.....\$4,765 |
| <input type="checkbox"/> 8-9 Employees.....\$1,138 | <input type="checkbox"/> 101-200 Employees...\$5,069 |
| <input type="checkbox"/> 10-15 Employees.....\$1,391 | <input type="checkbox"/> 201-300 Employees...\$5,632 |
| <input type="checkbox"/> 16-20 Employees.....\$1,774 | <input type="checkbox"/> 301-400 Employees...\$6,196 |
| <input type="checkbox"/> 21-25 Employees.....\$2,495 | <input type="checkbox"/> 401-500 Employees...\$6,759 |
| <input type="checkbox"/> 26-30 Employees.....\$3,182 | |

Agency Personnel includes owners, principals, producers, in-house brokers and all other support staff including remote workers, whether hourly, salaried, or paid by commission, who work a total of twenty (20) hours or more per week.

Do you wish to contribute to the MAIA Advocacy Fund to help defray the costs of legislative, regulatory, and judicial battles in support of independent insurance agents? ☐ \$150 ☐ \$250 ☐ \$500 ☐ Other \$ _____ ☐ Not at this time

Additional Information:

Business Structure:

☐ C Corp ☐ Partnership ☐ S Corp ☐ Sole Proprietor
☐ C Corp LLC ☐ Partnership LLC ☐ S Corp LLC

Federal ID#: _____ Entity License #: _____ Year Agency Started: _____

Revenue:

Property and Casualty Amount: _____ Life and Health Amount: _____

Mix of Business: _____ % Personal Lines _____ % Commercial Lines _____ % Life and Health

I attest that I have not knowingly misrepresented any of the information provided on this application.

Signature: _____ Date: _____

Position in Agency: _____ Title: _____

Payment

MAIA Full Membership Annual Dues Amount: _____

E-Check Information:

Bank Name: _____ Acct #: _____ Routing #: _____

Credit Card Information:

Name: _____ ☐ MasterCard ☐ Visa ☐ American Express

Billing Address: _____

Amount: \$ _____ Card#: _____ Exp. Date: _____ CSV#: _____

Signature: _____

To pay by check: Please return this form with a check made payable to Massachusetts Association of Insurance Agents to 91 Cedar Street, Milford, MA 01757

To pay by phone: Please call 508-634-7385 and speak with Lori Kane.

To pay by email: Please return this form with credit card information - via a secure email system - to Lori Kane at lkane@massagent.com (If you do not have a secure email system, please let Lori know and she can send you a portal with an invoice number to pay securely)

To pay by fax: Complete this form including credit card information or E-Check and fax to (508) 634-2930.

DEDUCTIBILITY OF DUES

Contributions of gifts to MAIA are not tax deductible as charitable contributions for income tax purposes. However, they may be tax deductible as ordinary and necessary business expenses, subject to restrictions imposed as a result of association lobbying activities. MAIA estimates that the non-deductible portion of your **2026 dues** allocable to lobbying is **28 percent**.

QUESTIONS? Please call 508-634-7385 and speak with Lori Kane.

Thank you for joining MAIA!

Massachusetts Association of Insurance Agents | 91 Cedar Street, Milford, MA 01757 | f: 508-634-2930 | massagent.com