

1. Select all that apply to the customer's business:

- General contractor
- Structural Framing
- Home Building
- Roofing, Gutters, Siding work
- Work involving any asbestos/lead/mold abatement, remediation, pollution clean up or environmental services
- Handyman operations
- Demolition services performed that are not in conjunction with own trade work
- Infrastructure work such as utilities, highways, bridges, dams
- Millwrighting - install, service, repair machinery or boilers in industrial settings
- None of the Above

2. How was the customer's business started?

- Purchased
- Transfer of ownership
- Inherited
- Partnership split-up
- New start-up/new venture

3. Select all the applicable experience the customer has had within their trade.

- Negotiated contracts with clients
- Bid on jobs
- Performed job site supervision
- Supervised sub-contractors
- Hired employees
- None of the above

4. Select the percent of subcontracting work the customer anticipates.

- Does not hire subcontractors
- 1% - 25%
- 26% - 50%
- greater than 50%

5. Select all the types of subcontracted work:

- Work is similar to customer's work and operations (e.g. meet demands of large jobs/tight deadlines)
- Subcontracts other trades (e.g. electrical, drywall, plumbing, roofing, carpentry, masonry)
- Subcontracts high hazard work (e.g. asbestos abatement, mold remediation, excavation > 5 feet, blasting, demolition)

6. What is the maximum height the customer will work?

- 0 - 6 feet
- 7 - 15 feet
- 16 - 30 feet
- greater than 30 feet

7. Select all the equipment used when working at heights:

- Ladders
- Scaffolding
- Aerial lift equipment including pump jacks and scissor lifts
- Cherry pickers, booms or cranes
- Other equipment

8. Does the customer follow the required OSHA standards when working at heights?

- Yes
- No

9. Select all that applies to rooftop work:

- No rooftop work
- Flat roof work
- Pitched roof work

Is the rooftop always accessed through an interior stairwell?

10. Select all the electrical work performed by the customer:

- Pole to pole
- High voltage
- Street lights or traffic signals
- Work on energized lines or equipment
- Solar panel installation/repair
- Underground cable pulling in streets and roads
- None of the above

11. What percentage of work is associated with welding or flame/arc cutting?

12. What type of plumbing and/or HVAC work is performed by the customer: (select all that apply)

- Residential
- Commercial
- Industrial

12. Select all the services / operations provided by the customer:

- Oil, gas or fuel tank installation or removal
- Certification or installation of backflow prevention devices
- Boiler installation / repair
- LPG heating operations
- Smokestack or chimney lining
- Solar panel installation / repair
- None of the above