

What we can do for you!

Coverage for your Clients

All Lines Products

- <u>Builders Renovation & Ground Up</u>
 <u>Construction</u>
- Flood Concierge: NFIP, Private & Excess
- Vacant Property & Land

Personal Lines Products

- Personal Umbrella
- <u>Toys/Specialty Vehicles:</u> Motorcycle, Boats, RVs, etc.

Commercial Lines Products

- <u>Business Owner & Hospitality Markets:</u>
 BOP, Mono-line Liquor, Package Policies,
 Excess & Temporary Events
- Cyber
- Employment Practices Liability Insurance (EPLI)
- Home Business Insurance
- MA PFML
- Professional Liability: <u>Lawyers</u> & <u>Real</u>
 <u>Estate Industry</u>
- Workers' Compensation
- The Big Umbrella CL + PL Coverage for business owners, combined!

Coverage for your Agency

- Agents' E&O
- Cyber
- EPLI
- <u>Commercial Umbrella</u>
- EVR Permit Surety Bond
- Retirement Services (401Ks and IRAs)
- <u>Benefits:</u> Health/Dental/Vision, STD, LTD, and Life



Big "I" Markets

MAIA Members belong to our National Association IIABA giving you Exclusive Access to Big "I" Markets!

BIM's online platform connects Members with multiple Personal and Commercial Lines Markets!

Commercial products: Habitational /Small Commercial / Small Contractors and more!

Personal products: Affluent Home / Non-standard Homeowners, Renters, Condo, Rental Dwellings, and more!

Register online at Bigimarkets.com and start growing your business today.

To learn more, go to <u>www.massagent.com</u> and place your curser over NUMBER ONE AGENCY to get immediate access to our dropdown list for each program's details, applications, and more!





Product Commission Schedule



All Lines					
Coverage	Carrier	New Business	Renewal Business		
Builder's Renovation & Ground Up Construction	All	13%	13%		
Flood Concierge - NFIP, Private & Excess	All	60% of Number One's Commission	60% of Number One's Commission		
Vacant Property & Land	All	13%	13%		

Personal Lines					
Coverage	Carrier	New Business	Renewal Business		
Personal Umbrella	RLI	10%	10%		
Toy/Speciality Vehicles					
Motorcycle	Safeco	12%	7%		
Motorhomes, Travel Trailers & Classic Cars	Safeco	75% of Number One's Commission	75% of Number One's Commission		
Watercraft	Safeco	12%	12%		

Commercial Lines					
Coverage	Carrier	New Business	Renewal Business		
Business Owner's Policy	The Hartford & HMIC	60% of Number One's Commission	60% of Number One's Commission		
Cyber	All	60% of Number One's Commission	60% of Number One's Commission		
Employment Practices Liabilty	All	60% of Number One's Commission	60% of Number One's Commission		
Home Business Insurance	RLI	12%	12%		
Hospitality					
Liquor Preferred, GL & Property	НМІС	15%	10%		
Liquor Modified	НМІС	10%	8%		
Liquor Standard	НМІС	10%	7%		
Liquor Forced Tier (JUA)	HMIC/JUA	7%	6%		
Temporary Event Policy	НМІС	7%	7%		
Excess	НМІС	11%	7.5%		
Lawyer's Professional Liabilty	Swiss Re	9%	9%		
	Alternative Markets	Listed w/ quote	Listed w/ quote		
Lawyer's Professional Liability ERP	Swiss Re	4%	4%		
	Alternative Markets	Listed w/ quote	Listed w/ quote		
MA PFML Private Stand-Alone Plan	ShelterPoint				
Premium of \$0 to \$4,999		15%	15%		
Premium of \$5,000 to \$9,999		10%	10%		
Premium of \$10,000 to \$49,999		5%	5%		
Premium of \$50,000 or more		2%	2%		
Real Estate Professional Liability & ERP	All	Listed w/ quote	Listed w/ quote		
Workers' Compensation					
	The Hartford *DIA, Exp Constant & Terrorism	75% of Number One's Commission	75% of Number One's Commission		
	Norfolk & Dedham *DIA Assessment	8%	7%		
*Denotes non-commissionable premium	Alternative Mkts *DIA Assessment, ARAP	Listed w/ quote	Listed w/ quote		