

What we can do for you!

Coverage for your Clients

All Lines Products

- [Builders Renovation & Ground Up Construction](#)
- [Flood Concierge](#): NFIP, Private & Excess
- [Vacant Property & Land](#)

Personal Lines Products

- [Personal Umbrella](#)
- [Toys/Specialty Vehicles](#): Motorcycle, Boats, RVs, etc.

Commercial Lines Products

- [Business Owner & Hospitality Markets](#): BOP, Mono-line Liquor, Package Policies, Excess & Temporary Events
- [Cyber](#)
- Employment Practices Liability Insurance (EPLI)
- [Home Business Insurance](#)
- [MA PFML](#)
- Professional Liability: [Lawyers](#) & [Real Estate Industry](#)
- [Workers' Compensation](#)
- [The Big Umbrella](#) – CL + PL Coverage for business owners, combined!

Coverage for your Agency

- [Agents' E&O, Cyber, EPLI, BOP, WC, Commercial Umbrella, Excess, EVR Permit Surety Bond](#)
- [Retirement Services](#) (401ks and IRAs)
- [Benefits](#): Health/Dental/Vision, STD, LTD, and Life



Big "I" Markets

MAIA Members belong to our National Association IIABA giving you Exclusive Access to [Big "I" Markets!](#)

BIM's online platform connects Members with multiple Personal and Commercial Lines Markets!

Commercial products: Habitational / Small Commercial / Small Contractors and more!

Personal products: Affluent Home / Non-standard Homeowners, Renters, Condo, Rental Dwellings, and more!

Register online at [Bigimarkets.com](#) and start growing your business today.

To learn more, go to www.massagent.com and place your cursor over NUMBER ONE AGENCY to get immediate access to our dropdown list for each program's details, applications, and more!



Contact us:

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Product Commission Schedule



All Lines			
Coverage	Carrier	New Business	Renewal Business
Builder's Renovation & Ground Up Construction	All	13%	13%
Flood Concierge - NFIP, Private & Excess	All	60% of Number One's Commission	60% of Number One's Commission
Vacant Property & Land	All	13%	13%

Personal Lines			
Coverage	Carrier	New Business	Renewal Business
Personal Umbrella	RLI	10%	10%
Toy/Specialty Vehicles			
Motorcycle	Safeco	12%	7%
Motorhomes, Travel Trailers & Classic Cars	Safeco	75% of Number One's Commission	75% of Number One's Commission
Watercraft	Safeco	12%	12%

Commercial Lines			
Coverage	Carrier	New Business	Renewal Business
Business Owner's Policy	The Hartford & HMIC	60% of Number One's Commission	60% of Number One's Commission
Cyber	All	60% of Number One's Commission	60% of Number One's Commission
Employment Practices Liability	All	60% of Number One's Commission	60% of Number One's Commission
Home Business Insurance	RLI	12%	12%
Hospitality			
Liquor Preferred, GL & Property	HMIC	15%	10%
Liquor Standard, Excess	HMIC	12%	9%
Temporary Event Policy	HMIC	7%	7%
Lawyer's Professional Liability	Swiss Re	9%	9%
	Alternative Markets	Listed w/ quote	Listed w/ quote
Lawyer's Professional Liability ERP	Swiss Re	4%	4%
	Alternative Markets	Listed w/ quote	Listed w/ quote
MA PFML Private Stand-Alone Plan	ShelterPoint		
Premium of \$0 to \$4,999		15%	15%
Premium of \$5,000 to \$9,999		10%	10%
Premium of \$10,000 to \$49,999		5%	5%
Premium of \$50,000 or more		2%	2%
Real Estate Professional Liability & ERP	All	Listed w/ quote	Listed w/ quote
Workers' Compensation			
	The Hartford *DIA, Exp Constant & Terrorism	75% of Number One's Commission	75% of Number One's Commission
	Norfolk & Dedham *DIA Assessment	8%	7%
*Denotes non-commissionable premium	Alternative Mkts *DIA Assessment, ARAP	Listed w/ quote	Listed w/ quote

For more information, please contact Judy Carlson at (508) 634-7368 or jcarlson@massagent.com