

Membership Application



Membership in MAIA is open to independent, licensed insurance agencies doing business as individuals, partnerships, corporations or other forms of business organizations operating within and subscribing to the principles, aims and objectives of the American Agency System or required to do business with a non-agency company under a state-created insurance program.

General Information:

Name of Owner: _____ Email: _____
Agency Name: _____
Mailing Address: _____
City / State / Zip: _____
Phone: _____ Fax: _____ Website: _____

Select a business organization type for the agency: (Check one box)

Corporation Sole Proprietorship Partnership Other

2021 MAIA Membership Dues Schedule (effective 10/1/2020)

Dues for MAIA are based on the number of personnel working for your agency at all locations. Please select the appropriate dues category for your agency.

- | | |
|--|---|
| <input type="checkbox"/> 1-2 Employees.....\$612 | <input type="checkbox"/> 31-40 Employees.....\$3,853 |
| <input type="checkbox"/> 3-5 Employees.....\$722 | <input type="checkbox"/> 41-70 Employees.....\$4,110 |
| <input type="checkbox"/> 6-7 Employees.....\$873 | <input type="checkbox"/> 71-100 Employees.....\$4,423 |
| <input type="checkbox"/> 8-9 Employees.....\$1,056 | <input type="checkbox"/> 101-200 Employees...\$4,706 |
| <input type="checkbox"/> 10-15 Employees.....\$1,291 | <input type="checkbox"/> 201-300 Employees...\$5,228 |
| <input type="checkbox"/> 16-20 Employees.....\$1,647 | <input type="checkbox"/> 301-400 Employees...\$5,751 |
| <input type="checkbox"/> 21-25 Employees.....\$2,316 | <input type="checkbox"/> 401-500 Employees...\$6,274 |
| <input type="checkbox"/> 26-30 Employees.....\$2,954 | |

Agency Personnel includes owners, principals, producers, in-house brokers and all other support staff, whether hourly, salaried, or paid by commission, who work a total of twenty (20) hours or more per week.

Do you wish to contribute to the MAIA Advocacy Fund to help defray the costs of legislative, regulatory, and judicial battles in support of independent insurance agents? \$150 \$250 \$500 Other \$ _____ Not at this time

Your response to these optional questions will help us better serve you. Questions pertain to the principal owner.

Gender: _____ Which category best describes you? Annual Premium: Under \$500,000

Age: 20 – 30 White 500,001 – 1,000,000

31 – 40 Hispanic or Latino 1,000,001 – 1,250,000

41 – 50 Black or African American 1,250,001 – 1,500,000

51 – 60 Asian 1,500,001 – 2,000,000

61 – 70 Other: _____ 2,000,001 – 3,000,000

71+ Prefer not to say 3,000,001 – 5,000,000

5,000,001 and above

DEDUCTIBILITY OF DUES

Contributions of gifts to MAIA are not tax deductible as charitable contributions for income tax purposes. However, they may be tax deductible as ordinary and necessary business expenses, subject to restrictions imposed as a result of association lobbying activities. MAIA estimates that the non-deductible portion of your **2021 dues** allocable to lobbying is **21 percent**.

To help MAIA better direct our communications to your agency, please indicate whom we should contact.

Agency Principal – MAIA sends a limited number of important, principal-specific communications (6-8/year).

Name: _____ Email: _____

Please indicate either a Main Agency Contact for all communications, Individual Contacts by Subject Area, or a combination of both.

Main Contact

Name: _____ Email: _____

Education

Name: _____ Email: _____

Industry News

Name: _____ Email: _____

Invoice/Billing/Accounting

Name: _____ Email: _____

Legislative Issues

Name: _____ Email: _____

Number One - E&O and Agency Products

Name: _____ Email: _____

Number One - Client Products

Name: _____ Email: _____

I attest that I have not knowingly misrepresented any of the information provided on this application.

Signature: _____ Date: _____ Position in Agency: _____

Payment

MAIA Full Membership Annual Dues Amount: _____

We will contact you for payment once we have processed your application and verified your membership. Thanks!
Email this completed form to Cassandra Koegel at ckoegel@massagent.com.

QUESTIONS? Please call 508-634-7385 and speak to Cassandra Koegel, Membership Engagement Director

Thank you for joining MAIA!