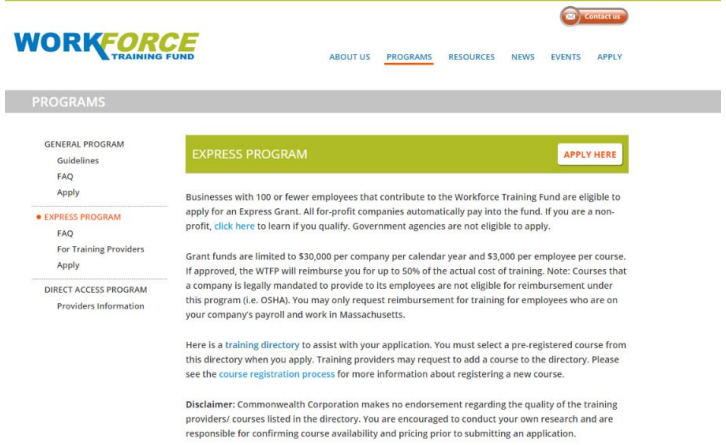


The Workforce Training Fund

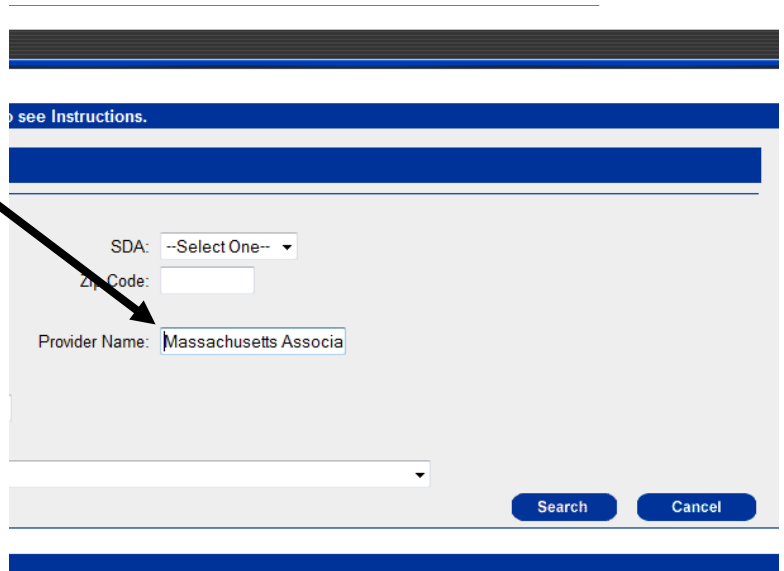
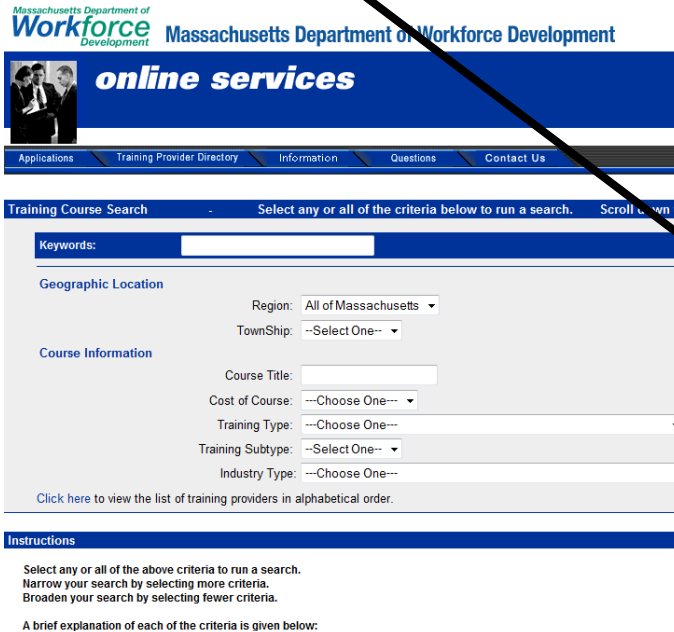
is a state fund enacted into law in July 1998 and financed entirely by Massachusetts employers. Its purpose is to provide resources to Massachusetts businesses and workers to train current and newly hired employees.

We (MAIA) have received approval for a number of our classes through the Workforce Training Fund Express Program. To access these dollars to help fund your education through MAIA please apply for the Express Program, a simple process that can be completed online at:

<http://workforcetrainingfund.org/apply/express-program/>



Once approved you can start using these state dollars to help pay for your education! To access the courses approved, please visit their search site <http://web.detma.org/wtf/express/ts1.asp> and enter **Massachusetts Association of Insurance Agents** in the provider section to see our approved programs.



MAIA's Approved Courses in the Workforce Training Fund include:

- ◆ [AAI Designation Program](#) (9 courses)
- ◆ [CIC Designation Program](#) (5 courses)
- ◆ [CISR Designation Program](#) (9 courses)
- ◆ [CISR William T. Hold Seminars](#) (2 courses)
- ◆ [CRIS Designation Program](#) (5 courses)
- ◆ [CPPL Designation](#) (5 courses)
- ◆ [CPIA Designation](#) (3 courses)
- ◆ [CCLP Designation](#) (7 courses)
- ◆ [Personal Lines Concentrations](#) (2 courses)
- ◆ [Seven Steps to Personal Lines Success](#) (7 courses)
- ◆ [Ten Components to Commercial Lines Competence](#) (10 courses)

If you have any questions, please call MAIA's Education Team at 508-634-2900 or 800-742-6363.

Visit massagent.com and pull down the Education Nav where a link is provided to the above information.